



## **WISE EDUCATION NJ 2009**

### **BRANCHVILLE (SELECTIVE INSURANCE)**

05/21/09	TH	PROPERTY FRAUD II
05/21/09		PAIP / CAIP
09/10/09	TH	DWELLING INSURANCE
09/10/09		REINSURANCE IN TODAY'S WORLD

### **LAFAYETTE – FARMSTEAD COUNTRY CLUB**

01/20/09	TUE	LOWERING COMMERCIAL PREMIUM
01/20/09		TERRORISM INSURANCE
03/11/09	WED	ETHICAL AGENCY OPERATIONS
03/11/09		COURT VERDICTS

### **FLEMINGTON HAMPTON INN**

02/03/09	TUE	CASUALTY FRAUD I
02/03/09		COURT VERDICTS
04/16/09	TH	CRIME & SURETY
04/16/09		ETHICAL AGENCY OPERATIONS
08/20/09	TH	PROPERTY FRAUD I
08/20/09		PERSONAL LINES ENDORSEMENTS
10/08/09	TH	RISK MANAGEMENT
10/08/09		BUSINESSOWNERS POLICY
12/03/09	TH	FLOOD / BOATS / UMBRELLA
12/03/09		BUSINESS AUTO POLICY

### **FLORHAM PARK THE DALE GROUP**

01/22/09	TH	LOSS CONTROL: UNRECOG POT
01/22/09		WORKERS COMPENSATION
04/14/09	TUE	CASUALTY FRAUD II
04/14/09		FLOOD INSURANCE
06/17/09	WED	EMPLOYMENT PRACTICES LIABILITY
06/17/09		CRIME & SURETY
09/16/09	WED	LOWERING COMMERCIAL PREMIUM
09/16/09		COURT VERDICTS

### **EWING (SYPEK & SANDFORD)**

05/14/09	TH	CYBER CRIME & INSURANCE
05/14/09		COURT VERDICTS
10/15/09	TH	COMMERCIAL LINES UNDERWRITING
10/15/09		INSURANCE FORENSICS

### **HACKETTSTOWN INN @ PANTHER VALLEY**

01/21/09	WED	LOSS CONTROL: UNRECOG POT
01/21/09		AGENCY ETHICS
04/09/09	TH	RISK MANAGEMENT
04/09/09		EXCESS & SURPLUS LINES
06/10/09	WED	LOWERING COMMERCIAL PREMIUM
06/10/09		TERRORISM INSURANCE
10/07/09	WED	DIRECTORS & OFFICERS LIABILITY
10/07/09		PAIP / CAIP

### **HAMMONTON ROUTE 30 RAMADA INN**

03/04/09	WED	TERRORISM INSURANCE
03/04/09		PAIP / CAIP
05/05/09	TUE	PROPERTY FRAUD II
05/05/09		ETHICAL AGENCY OPERATIONS
07/08/09	WED	FLOOD / BOATS / UMBRELLA
07/08/09		COMMERCIAL GENERAL LIABILITY
10/13/09	WED	FLOOD INSURANCE
10/13/09		CYBER CRIME & INSURANCE

### **MONTVALE JIMCOR AGENCY**

04/07/09	TH	COMMERCIAL LINES UNDERWRITING
04/07/09		DIRECTORS & OFFICERS LIAB / EPLI
11/10/09	TH	CYBER CRIME & INSURANCE
11/10/09		FLOOD INSURANCE

### **MYRTLE BEACH OCEAN CREEK RESORT**

04/23/09	TH	COMMERCIAL LINES UNDERWRITING
04/23/09		DIRECTORS & OFFICERS LIAB / EPLI
04/24/09	FRI	LOWERING COMMERCIAL PREMIUM
04/24/09		LOSS CONTROL: UNRECOGNIZED POT
04/25/09	SAT	MISCELLANEOUS PROFESSIONAL LIAB
04/25/09		AGENCY ETHICS

### **NORTH BERGEN GONZALEZ AGENCY**

02/04/09	WED	ETHICAL AGENCY OPERATIONS
04/15/09	WED	HOMEOWNERS INSURANCE
06/11/09	TH	REINSURANCE IN TODAY'S WORLD
08/19/09	WED	WORKERS COMPENSATION
10/13/09	TUE	PERSONAL LINES ENDORSEMENTS
12/02/09	WED	TERRORISM INSURANCE

### **PARSIPPANY COURTYARD MARRIOTT**

04/08/09	WED	CLAIMS: AGENCY ASSISTANCE
04/08/09		RISK MANAGEMENT
05/20/09	WED	DWELLING INSURANCE
05/20/09		INSURANCE FORENSICS
09/09/09	WED	FLOOD / BOATS / UMBRELLA
09/09/09		OCEAN MARINE COVERAGE
11/04/09	WED	COMMERCIAL LINES ENDORSEMENTS
11/04/09		INSURANCE INDUSTRY ETHICS

### **PHILLIPSBURG HARKERS HOLLOW**

03/12/09	TH	BUSINESSOWNERS POLICY
03/12/09		ADDITIONAL INSUREDS
06/16/09	TUE	WORKERS COMPENSATION
06/16/09		PROPERTY FRAUD I
10/06/09	TUE	BUSINESS AUTO POLICY
10/06/09		INSURANCE INDUSTRY ETHICS
12/10/09	TH	FLOOD INSURANCE
12/10/09		COMMERCIAL LINES ENDORSEMENTS

### **VINELAND HOLIDAY INN EXPRESS**

03/05/09	THU	CPP COMMERCIAL PROPERTY
03/05/09		BUSINESS AUTO POLICY
05/28/09	THU	CONTRACTOR PROPERTY NEEDS
05/28/09		AGENCY ETHICS
07/22/09	WED	HOMEOWNERS UNDERWRITING ISSUE
07/22/09		PERSONAL LINES UNDERWRITING
10/14/09	WED	EMPLOYMENT PRACTICES LIABILITY
10/14/09		EXCESS & SURPLUS LINES

### **WHIPPANY ROUTE 10 WELLESLEY INN**

03/18/09	WED	FLOOD INSURANCE
03/18/09		EXCESS & SURPLUS LINES
06/09/09	TUE	HOMEOWNERS UNDERWRITING ISS
06/09/09		ETHICAL AGENCY OPERATIONS
11/05/09	THU	DIRECTORS & OFFICERS LIABILITY
11/05/09		CYBER CRIME & INSURANCE